

Show Off Your Best Work

Associated Builders and Contractors New Hampshire/Vermont Chapter invites you to showcase your company's talent and dedication to quality, innovation and safety by entering this year's Excellence in Construction (EIC) Awards competition! An invaluable business development tool, the EIC Awards demonstrates your company's commitment to and achievement of the highest-quality standards. Winners will be awarded at the Excellence In Construction Awards gala on October 27, 2022 at the DoubleTree by Hilton, Downtown Manchester, NH.

GENERAL INFORMATION

ELIGIBILITY

Any member of the NH/VT chapter may enter their completed projects that is physically located in the New England area and completed between 1/1/2020 and 1/1/2022.

Questions concerning eligibility should be directed to the Excellence Awards Committee by calling 603-226-4789 or emailing info@abcnhvt.org.

PROJECT AWARDS OF EXCELLENCE OR MERIT

Project awards are exclusive for contractors and subcontractors. Both Excellence and Merit Awards may be presented in each project category. More than one of each award may be awarded in each category.

AWARD CATEGORIES

Design/Build
Historical Restoration over \$10M
Industrial/Manufacturing
Private Residence over \$1M
Commercial Project- under \$2M
Commercial Project- \$5M - \$10M
Commercial Project- over \$10M
Institutional/Public- under \$2M
Institutional/Public- \$5M - \$10M
Institutional/Public- over \$10M

CHAIRMAN'S AWARD

The Chairman's Award will be awarded to the "Best of the Best" of all eligible Excellence Award winners as determined by the judges.

IMPORTANT DATES

August 5, 2022: Completed applications due by 5 pm.
September 1, 2022: Winners will be notified.
October 27, 2022: Excellence in Construction Awards gala.

RECOGNITION OF WINNERS

All winners will be recognized at a gala presentation to be held on Thursday, October 27, 2022 beginning at 5:00 pm at the DoubleTree by Hilton hotel in downtown Manchester, NH. The Awards Ceremony will feature a multi-media presentation. Press releases will be distributed to media contacts and all winners will be highlighted in the ABC NH/VT Chapter Magazine, The Construction Resource, and the NH Business Review. Additionally, award winners will be recognized at every ABC NH/VT event during the year following the awards ceremony.

Associated Builders and Contractors New Hampshire/Vermont Chapter 2022 Excellence in Construction Application

Recognizing outstanding projects and industry excellence

HOW TO APPLY

All entries **MUST** be completed in PDF format and submitted electronically, via email, to info@abcnhvt.org.

RULES OF ENTRY

1. Entries must be from a current member of ABC NH/VT Chapter.
2. Projects submitted must be in the New England area and completed between 1/1/2020 and 1/1/2022.
3. A non-refundable registration fee of \$375.00 is required for your first Project entry. Contractors may enter more than one project for an additional fee of \$275.00 per additional project.
3. Applications must be submitted in PDF format, indexed as a PDF Portfolio and contain bookmarks. (see below for more instructions)
4. Each project may only be entered in one category.
5. A minimum of ten (10) and a maximum of twenty (20) digital photos of the submitted project are required; video is optional. Pictures shall be embedded in the submitted PDF. Within five business days of receiving your application, you will receive by email instructions for uploading higher resolution copies of your pictures/videos of your submitted project.
6. All accepted entries become the property of the ABC NH/VT Chapter and may be used for publication or for any other purpose by the Association.
7. Entries may be disqualified if the form is not filled out completely or if the rules are not adhered to. The judges reserve the right to re-categorize and/or disqualify any entry for cause with proper notification to the entrant.
8. **All entries must be submitted no later than 5:00 pm on August 5, 2022.**

WINNING TIPS

1. Consider the awards entry as a project debriefing. Bring together key individuals from the project to discuss the process and recall issues and solutions.
2. Emphasize the “heroes” on the project and their efforts to get the job done; personalize your entry.
3. Embed or reference pictures in your narrative to help demonstrate points being made (i.e. “see exhibit x in supporting materials” or past the picture in line with the text.
4. Include “before” and “after” pictures.
5. **Remember: Presentation makes a difference.**

REMINDER

Your submission must be in PDF format. We ask that you bookmark each section of your file to make it easier for the judges to review your entry. You can easily bookmark a PDF by following the steps below. Each Bookmark should be named after the Criteria (i.e. Project Description, Safety, References, etc.). Using this format improves the review experience for the judges and enhances your chances of winning.

HOW TO BOOKMARK A PDF

PDF bookmarks create a hierarchical table of contents that can be exposed or hidden by clicking the Bookmarks icon—which looks like a ribbon and is located to the left of the viewing pane—or by selecting “View | Show/Hide | Navigation Panes | Bookmarks.” Each linked section is preserved with the view used during bookmark setup. In other words, clicking one returns the viewer to the same page, line and magnification used when it was originally configured.

ADDING BOOKMARKS

Navigate to the page and adjust it to your preferred position and magnification. Click the “Bookmark” icon to expose the bookmark organizer and select “New Bookmark”—the ribbon with the small starburst near the top of the pane—to create a new listing. Enter a name for the bookmark in the text field that displays. To change its nesting position—in other words, make the link appear indented under its section title in the Bookmarks list—highlight and drag the icon directly underneath the parent bookmark icon.

If you have difficulty with the PDF or have questions about the application process, be sure to attend one of our upcoming ABC EIC Award Q&A sessions or contact the office by calling (603) 226-4789.

2022 ENTRY FORM FOR PROJECT SUBMISSION

Contractor Name: as it should appear in marketing media	Name of Project: as it should appear in marketing media
Company Principle and Title:	Location of Project:
Mailing Address:	Start Date: Completion Date:
Telephone:	Total Value of Project:
Contact Person for this application:	Designer:
Phone:	Owner:
Email:	Who did you contract with?

Entry Categories (Please check the category that best applies)

General Construction or Construction Management

For a project with the company performing work as a general contractor construction manager (*may include industrial, commercial, public work or residential*)

Residential

Private Residence- Under \$1M
Private Residence- Over \$1M

Institutional/Public

Under \$2M
\$2M - \$5M
\$5M – \$10M
Over \$10M

Infrastructure

Historical Restoration
Industrial/Manufacturing
Other Construction

Commercial

Under \$2M
\$2M - \$5M
\$5M - \$10M
Over \$10M

Design/Build (*must adhere to responsibilities in related documents, A191, A491 and B901 to be eligible.*)

Specialty Contractors

For a project with the company performing work as a specialty contractor (*may include industrial, commercial, public work or residential*).

Site Work	Metals	Doors and Windows
Concrete	Wood and Plastics	Finishes
Environmental Remediation	Thermal and Moisture	Mechanical
Masonry	Protection	Electrical

Judging Criteria

The panel of judges will represent a cross section of the industry, including owners, architects, planners and others (no contractors). There is a total possible score of 100 points. Listed below in the order of how they are to be submitted, are the different categories and their point values. Entry forms must be complete and legible.

1. **Project Description (maximum 2 pages) — 20 Points:**
 - History leading up to the project and how you were selected to perform the work
 - How did the project solve an owner’s need?
 - Unique design elements, techniques or materials planned for the project
 - Anticipated schedule challenges
 - Pre-planning strategies to enhance project constructability
 - Other pre-construction challenge or issues, which were anticipated prior to construction
 - Sustainable design and construction practices
 - Community service participation during the project (tours, classes, etc.)
2. **Construction Challenges/Solutions (maximum 2 pages) — 20 Points:**
 - Unforeseen conditions, weather issues, etc.
 - Design, material, and schedule changes during construction
 - Labor disruptions, issues
 - How the above challenges or any others were managed to achieve a successful project
3. **Why an Award? (maximum 1 pages) — 10 Points:**
 - Summarize why this project deserves an award. Keep in mind this will be used to develop the narration for winning projects, so consider and highlight efforts above and beyond what was expected from you in the contract.
4. **Safety — 15 Points:**
 - Safety data for the project must be submitted on the attached Statistical Safety Performance Data Sheet. (15 pts)

STATISTICAL SAFETY PERFORMANCE DATA SHEET

Standard Industrial Classification (SIC) Code – check one:

- General Contractor (SIC 15)
- Heavy / Highway Contractor (SIC 16)
- Special Trade Contractor (SIC 17)

Project Specific Data

Duration of project for contractor submitting entry: _____

Lost time days on the project for contractor submitting entry: _____

Number of:

Project related fatalities on the project for contractor submitting entry: Yes No

Cases resulting in days away from work on the project for contractor submitting entry: _____

Recordable cases on the project for contractor submitting entry: _____

OSHA violations on the project for contractor submitting entry: _____

(by citation, indicate category, i.e. willful):

- Include a copy of your ABC Safety Training Evaluation Process (STEP) certificate (5 pts).
To learn more about STEP and participate (its FREE and easy), visit <http://www.abcstep.org> or call the chapter office at (603) 226-4789
- 5. **References — 15 Points:**
Endorsements, third-party comments. (i.e. owners, designers, end users). GC/CMs should submit letters from the owner and architect. Specialty contractors should submit a letter from the GC/CM. If the owner is unable to provide a letter of recommendation, a statement should be included explaining why (i.e. company policy).
- 6. **Supporting Materials (maximum 5 pages) — 10 Points:**
Diagrams and other graphics to support project description, construction challenges, press and promotion.
- 7. **Presentation & Appearance — 5 Points:**
Includes organization, orderliness and neatness of submission, quality of video and photos.
- 8. **Project Team Involvement — 5 Points:**
All entrants are required to submit a list of all contractors, suppliers and associates included on the project (ABC members and non-members). This will provide information to recognize all ABC members at the awards ceremony and to notify all non-members and invite them to the awards ceremony.